

Meet Team Kerrits

Introducing Leslie Prinz



We have seven outstanding sales reps at Kerrits who work with our dealers across the country. As part of introducing you to Team Kerrits, we not only want you to meet the women in our home office, but also those out in the field. We couldn't do it without both aspects of our team.

So this month we'd like you to meet Leslie Prinz, our rep from the Northeast who covers Massachusetts, New Hampshire, Vermont, Maine, Rhode Island, New York and Connecticut. Leslie makes her home in Bolton, Massachusetts

and was married this past June. She joined Kerrits in March 2007 and we're thrilled she did!

Leslie has three horses in her life: a 25-year-old Thoroughbred who was her adult hunter when she first started showing. She bought this mare as a three-year-old and now Sporting Chance is relaxing and enjoying her retirement. Leslie has been leasing Incognito, a 17 hh Warmblood whom she has won numerous year-end Final ribbons with over the past six years. She'll continue to

show him until he retires later this year. And Ozzie, a prospect she bought a few years ago for her and her niece to show in equitation and hunters with, is eight-years-old and a Percheron/Thoroughbred cross. Leslie's plans to sell this horse after her niece goes off to college.

Prior to joining Kerrits, Leslie worked for eight years as the regional vice president for Staples Business Advantage, a division of Staples, Inc. She provided sales leadership and management to a team of 400 outside sales reps. She worked for Office Depot for eight years and American Hospital Supply for eight years—both in sales and sales management.

Eight years seems to be the magic number of years before Leslie needs a new opportunity or idea to focus on, so we figure we've got her for at least another seven or we need to come up with a new challenge!

After putting in her time in the corporate world Leslie wanted to try something different and to merge her two loves—horses and sales. She wanted to represent an equestrian line that epitomized quality, had a strong following of customers, people that she wanted to be affiliated with, a company that had proven the test of time and was sustainable with repeat customers. She thought Kerrits fit the bill and, as they say, the rest is history.

When Leslie was working in the corporate world, she was always trying to find time for her horses. Now she's working in the equestrian field and still trying to find time for her horses—sound familiar?! But at least her days all revolve around her passion. She's merged both her loves into her life and couldn't be happier.

Besides enjoying her newly married life with her husband Ken, she's an avid tennis player and also adores her golden retriever Merrie.